




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Young Professionals Conference Budapest 2018: presentation summaries

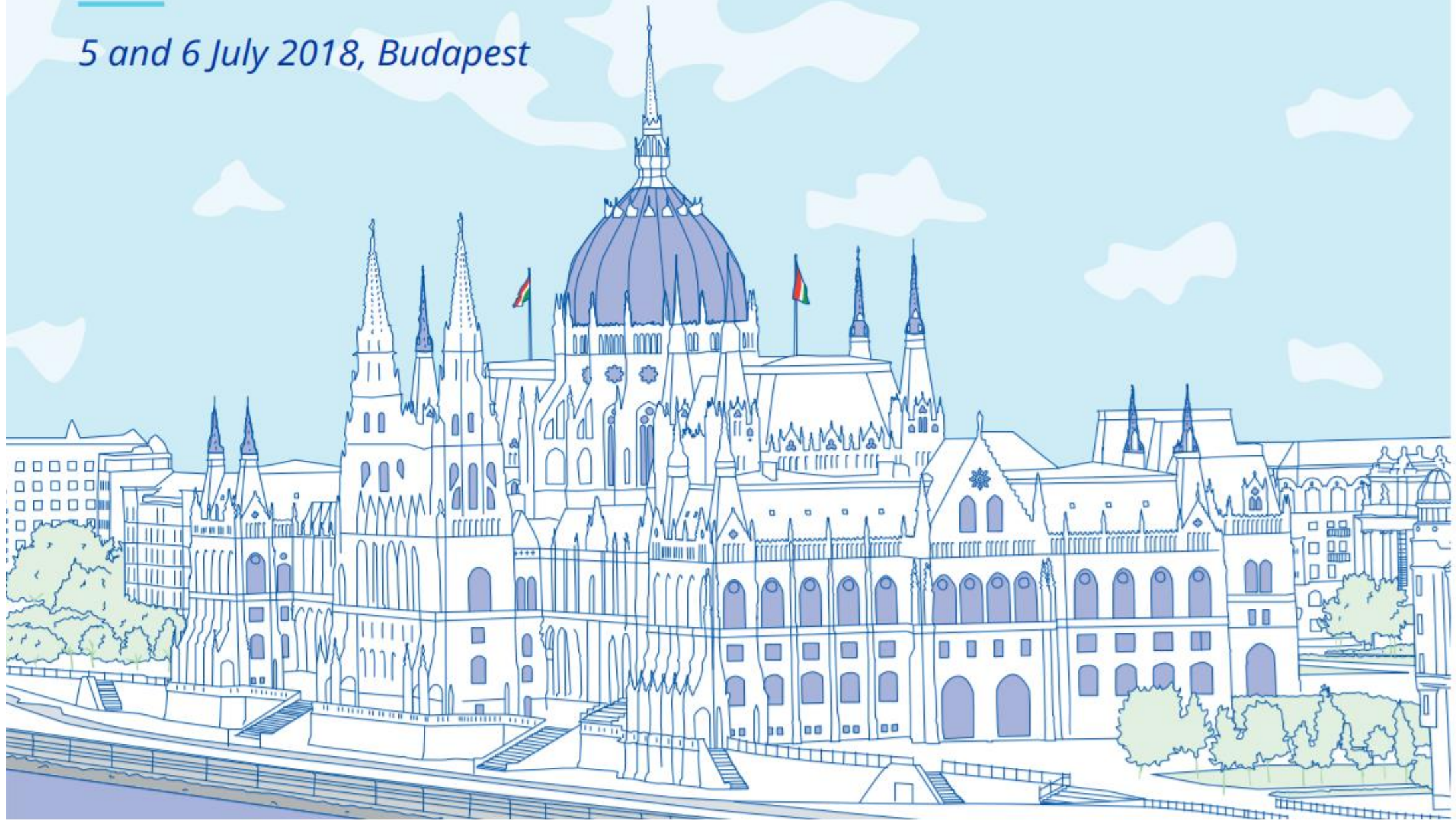
INREV's eleventh Young Professionals Conference Budapest brought together the next generation of industry leaders, two-thirds of whom were attending for the first time. Technology and data were high on the agenda, but also the blurring of sectors with a particular look at co-living and co-working.

The conference was moderated by Iryna Pylypchuk, Fidelity International and Peter Hayes, PGIM Real Estate. Over the course of the conference there was evidence that the industry is changing. A shift towards a solution-driven market is occurring. Real estate has to offer more to the end user. And the industry must look beyond resilience, and actively embrace change.

We would like to thank our sponsors: a.s.r. real estate, CBRE Global Investors, and Landmark Partners.

INREV Young Professionals Conference

5 and 6 July 2018, Budapest





Young Professionals Conference 2018

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Remaining resilient through change

5 July

- 10:15 **Registration and coffee**
- 11:00 **Welcome**
Lonneke Löwik, CEO, INREV
- 11:10 **Opening by seminar moderators**
- Iryna Pylypchuk, Senior European Real Estate Analyst, Fidelity International
 - Peter Hayes, Managing Director, Global Head of Investment Research, PGIM Real Estate
- 11:20 **Trade offs: threats to global growth**
Keynote presentation by Philip Coggan, Bartleby columnist of The Economist
- 12:05 **Repeat business: how is this cycle different?**
Brian Klinksiek, Director of European Investment Research, Senior Vice President, Heitman
- 12:45 **Lunch**
- 14:15 **Blurring the lines: the evolving shape of real estate**
- Gustaf Lilliehöök, Partner, NREP
 - Jill Xiaozhou Ju, Investment Director, The Collective

- 15:00 **Global investors: opportunities in real estate allocations**
Panel moderated by Peter Hayes
- Sebastien Abascal, Senior Vice President, GIC Real Estate
 - Neil Harris, Executive Director, Global Real Estate Investments, UBS Wealth Management
 - Thomas Kallenbrunnen, General Manager, Head of Real Estate and Alternatives, Helaba Invest
- 15:45 **Coffee break**
- 16:15 **The built environment: Impact on human health and welfare**
Ann Marie Aguilar, Director of Operations - Europe, International WELL Building Institute
- 16:45 **Inside information: how will tech transform real estate**
Dan Hughes, Co-Founder at LIQUID Real Estate Innovation and Founder at Alpha Property Insight
- 17:15 **Shaping cities of the future**
Hans de Jonge, CEO, Brink Groep
- 18:00 **Closing remarks**
Conference moderators
- 18:10 **End of Conference**
- 19:00 **Start of evening programme**



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6 July

08:30 **Networking breakfast**

10:00 **Local knowledge: investment trends in the CEE markets**

Benjamin Perez-Ellischewitz, Regional Director - Head of Capital Markets
Hungary, JLL

10:30 **Depart for property tour**

11:00 **Arrival group 1: Exchange Palace**

Presentation and tour by Peter Nemeth, Development Manager,
Tippin Corporation

Arrival group 2: Corvin district

Presentation and tour Benjamin Perez-Ellischewitz, Regional Director - Head
of Capital Markets Hungary, JLL

12:30 **End of event**